



# STRENGTHENING COMMUNITIES

*"There's nobody we don't need"*

Tom Mosgaller

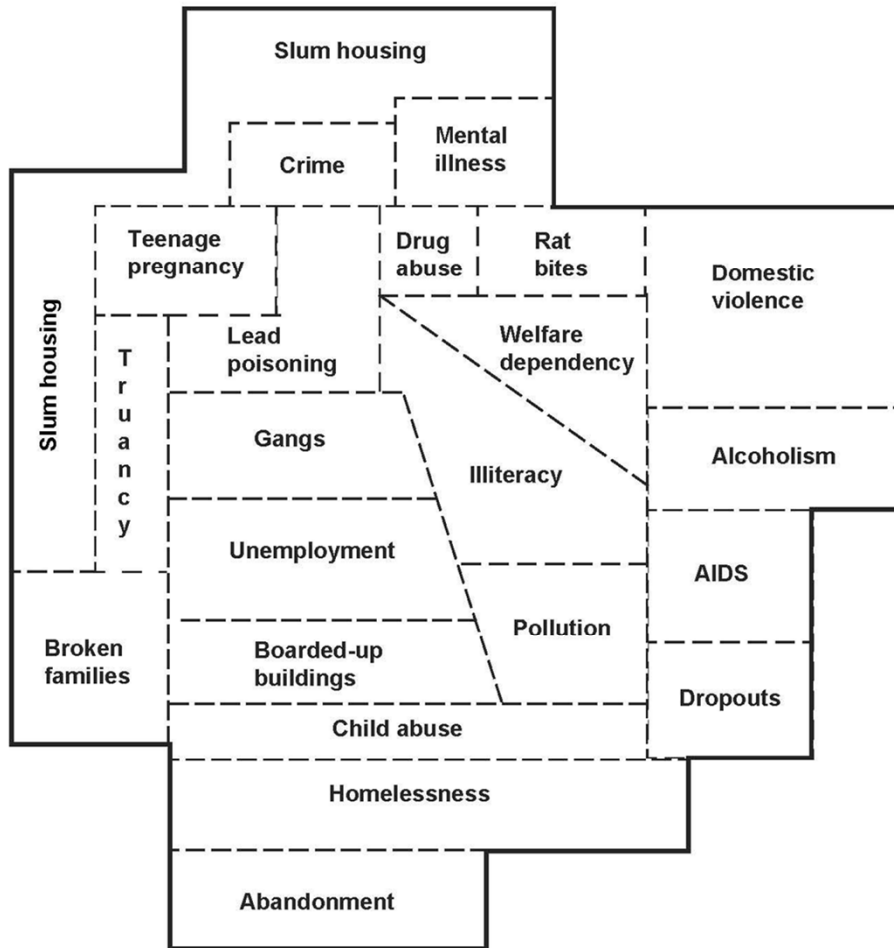




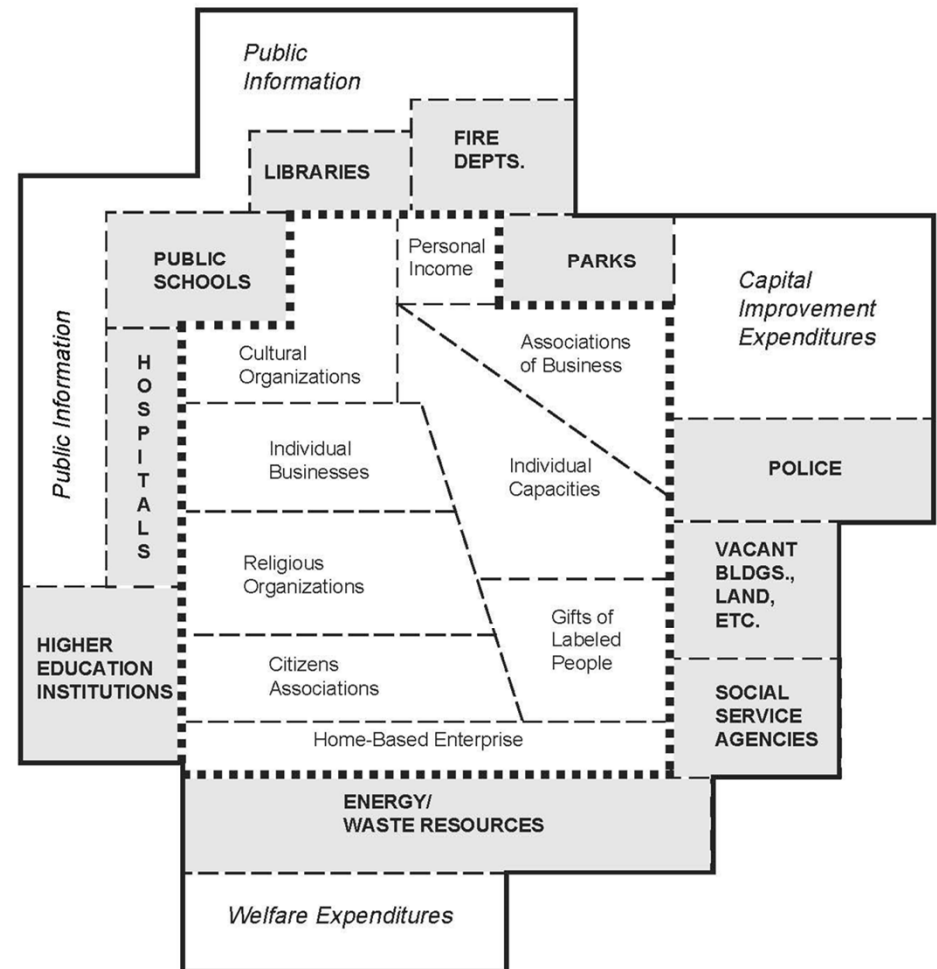


# Needs Vs. Assets

Neighborhood Needs Map



Neighborhood Assets Map

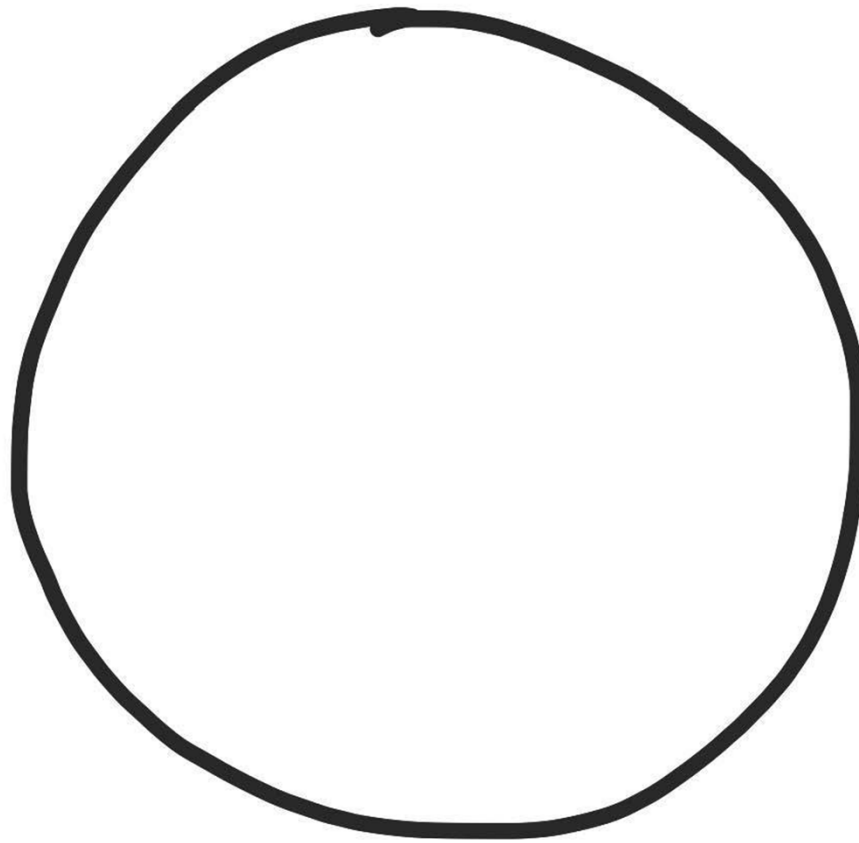


# Why an asset based approach

1. When people discover what they have, they find power
2. When people join together in new connections and relationships, they build power
3. When people become more productive together, they exercise their power to address problems and realize dreams.

# The Geometry Lesson

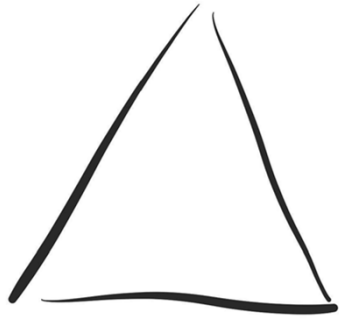
In the beginning



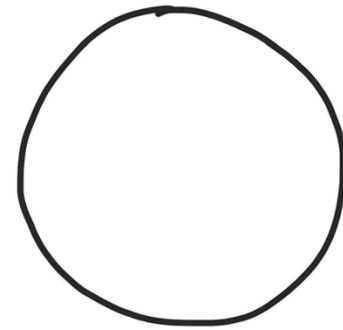
Then...







# Two Paths



- Make a lot of the same thing
- Hierarchy
- Predictability
- Procedures
- Risk mitigation
- Needs/services
- Consumers
- Rugged individuals

- Value uniqueness
- Relationships
- Surprise
- Story
- Try things
- Assets
- Citizens
- Associations

## 4 Principles

- Inside Out
- Bottom Up
- Citizen Led
- Asset-based

# 5 Asset Domains

- Individuals
- Associations
- Institutions
- Local Economy
- Physical World



# 6th Domain

## The Gift of Story

People



Events



Places

Culture

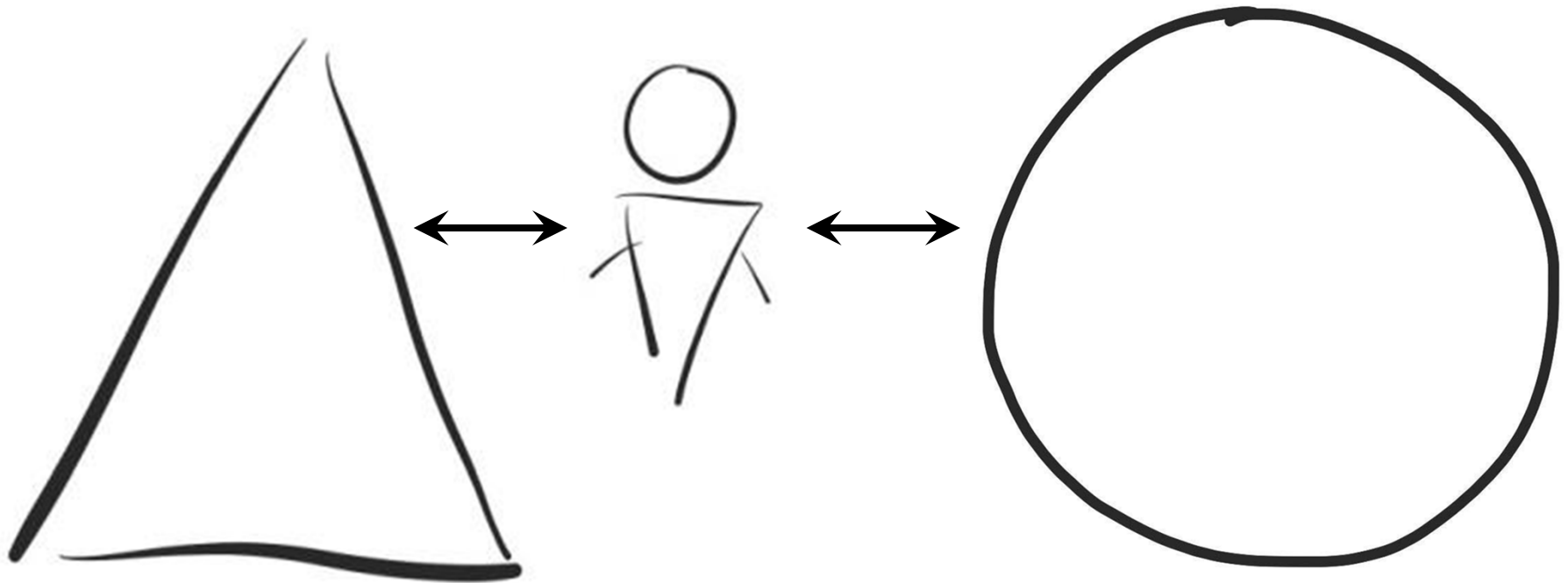


# Universals of relational organizing

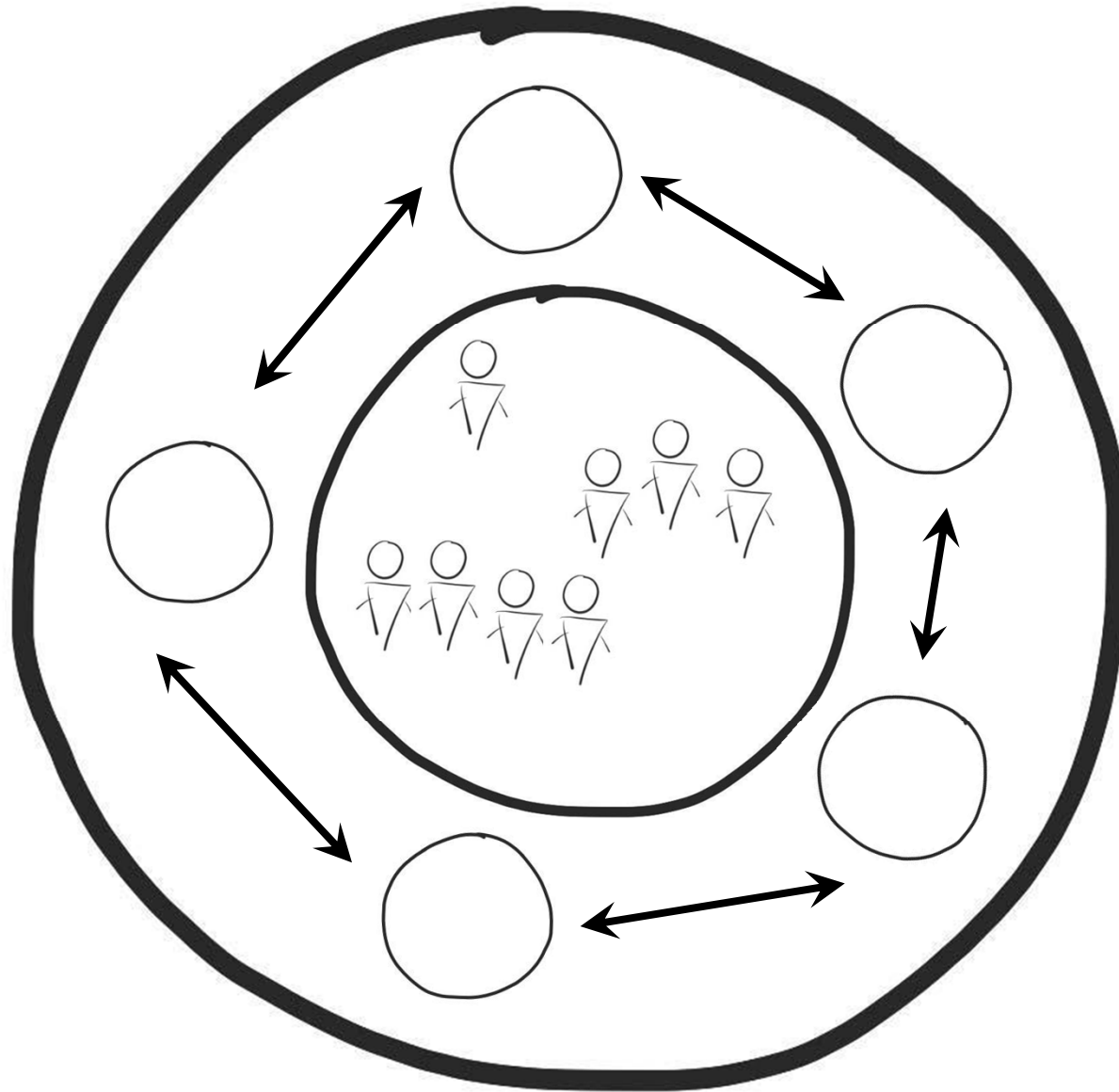
- Intentional
- Mutual
- Require care
- Grounded in trust and forged in action
- Built before they are needed



*The essential role of leaders is to  
connect the assets in a community  
(catalyst, connector, capacity builder)*



# Key Responsibility



# 3 Questions



What can you  
do for yourself?



What can you do  
with a little help?



What do you need  
someone else to do?



"Thus in all ways, I will transmit my community  
greater and more beautiful than it was  
transmitted to me."

*-from the Athenian Oath  
Pericles, Mayor of Athens, Greece over 2000 years ago*