#### Portrait of a Public/Private Partnership

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### Neenah Parks & Recreation

- Mission: Creating Community Through People, Parks and Programs
- Provides Recreation Programs and Services in Arts & Culture, Health & Wellness, Sports, Hobby, Special Events, and Entertainment.
- Maintains a Park System with 25 parks, 384 acres, numerous buildings & athletic fields, swim pool and various outdoor recreation facilities.

## Future Neenah, Inc.

 Mission: Future Neenah is a community driven non-profit organization dedicated to promoting the economic & cultural vitality of Neenah Area

#### • Funding Structure

• History: We are the community's response to wanting to be proactive and more involved in community development

# Alignment of Goals

#### Parks & Recreation Goals:

- Provide recreational experiences.
- Foster human development.
- Promote health and wellness.
- Facilitate community problem solving.
- Protect environmental resources.
- Strengthen safety and security.
- Strengthen community image and sense of place.
- Support economic development.
- Increase cultural unity.

#### Future Neenah Goals:

- Creating a sense of place, community branding & identity
- Opportunities for Community Participation/Involvement
- Respond to community needs with opportunities (Ex. AEDs, programming such as Networking events, relocation services, etc.)
- Waterfront access, business recruitment, and recreational development to enhance quality of life in our community

#### What Does Partnership Look Like?

- Events/Opportunities
- Cross Marketing, Sponsorship Opportunities, Shared Resources
- Building Infrastructure/Joint Development Initiatives

### Building Our Community: Project Partnership



Navigate Neenah-MenashaVideo

#### Building Our Community: Project Partnership



### Building Our Community: Project Partnership





 Funding Strategy
Managing the Politics of Projects

#### Ground Rules of Public/Private Partnership

- Cross- Representation on Boards/Committees
- Utilizing Ambassadors
- Respect and Boundaries (know the hot buttons!)
- Focus on Common Mission/Goals
- Know when to say No (but still love them anyway!)

- Partnership should be mutually beneficial
- Working together should always relate to goals/mission
- Look for ways to save time/money with partnership (group purchases, shared resources, etc.)
- Utilize the strengths of your partners and rely on them as an expert

#### But I Don't Have a Future Neenah- Now What?!?

- Resources exist in every community, find them.
- Find local active & passionate local groups with common goals (Jaycees, Rotary, etc.).
- **Communicate!** Establish relationships through direct communication regularly (*it's worth your time!*)
- Give participation opportunities regularly to maintain relationships
- Cultivate ambassadors in your community & keep them involved with the things they care about
- Go to them with your message- hit the road with your dog and pony show!
- Make sure you align: mission, goals, and sometimes personalities (if there is a personality clash or complicated history, involve your ambassadors!)